FCA Corp ("we", "us" or "our") is registered with the U.S. Securities Exchange Commission ("SEC") as an investment adviser offering a combination of services, to individuals, investment companies, trusts, estates, charitable organizations, and business entities. Investment advisory services and compensation structures differ from that of a registered broker-dealer, and it is important that you understand the differences.

Free and simple tools are available to research firms and financial professionals at <u>www.Investor.gov/CRS</u>. The site also provides educational materials about broker-dealers, investment advisers and investing.

## What investment services and advice can you provide me?

We provide specific consultation and administrative services regarding investment and financial concerns of the client such as tax planning, estate planning, retirement planning, portfolio review, insurance or annuity purchases, general business matters and other topics. We may prepare tax returns for clients and for some clients this is the only service provided.

We provide investment advisory services, including discretionary and non-discretionary portfolio management and financial planning services to clients.

When a client engages us to provide portfolio management services we shall monitor, on a continuous basis, the investments in the accounts over which we have authority as part of our investment management service. Furthermore, when engaged on a discretionary basis, we shall have the authority, without prior consultation with you (unless you impose restrictions on our discretionary authority), to buy, sell, trade and allocate the investments within your account(s) consistent with your investment objectives. Our authority over your account(s) shall continue until our engagement is terminated.

When we provide specific consultation and administrative services regarding investment and financial concerns, we rely upon the information provided by the client for our analysis and do not verify any such information while providing this service.

We do not limit the scope of our investment advisor services to proprietary products or a limited group or type of investment.

<u>Additional Information</u>: For more detailed information about our *Advisory Business* and the *Types of Clients* we generally service, please See Items 4 and 7, respectively in our ADV Part 2A.

## Conversation Starters:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- *How will you choose investments to recommend to me?*
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

## What Fees will I pay?

The fee for portfolio asset management services, exclusive of other services, is a percentage of total assets under management ("AUM") applied as a negotiated rate. For assets of \$1,000,000 or less, the rate would be 1% per annum. For assets greater than \$1,000,000, - less than 1% per annum. We generally require an aggregate minimum asset level of \$100,000 for investment advisory services.

We typically deduct our AUM Fee from one or more of your accounts, in advance, on a quarterly basis. Because our AUM Fee is calculated as a percentage of your assets under management, the more assets you have in your advisory account, the more you will pay us for our investment management services. Therefore, we have an incentive to encourage you to increase the assets maintained in accounts we manage.

We offer our financial planning and consulting services for a negotiated rate which could be based upon an increase in the percentage basis of our AUM Fee, an hourly rate from \$60 to \$550 per hour and/or an annual fixed fee based upon an estimate of services needed to complete the work. All fees are subject to negotiations.

<u>Other Fees and Costs</u>: Your investment assets will be held with a qualified custodian. Custodians generally charge brokerage commissions and/or transaction fees for effecting certain securities transactions. In addition, relative to all mutual fund and exchange traded fund purchases, certain charges will be imposed at the fund level (e.g. management fees and other fund expenses).

A copy of our Part 2A is available at:

https://files.adviserinfo.sec.gov/IAPD/Content/Common/crd\_iapd\_Brochure.aspx?BRCHR\_VRSN\_ID=668468

We earn a fee for management services provided to certain managed entities as well as the Commonwealth International Series Trust ("CIST"), thus we exclude the value of any managed entity or CIST from the calculation as of any asset fee applied to an account.

We do not compensate any broker-dealers for referrals, nor do we receive compensation from third parties we refer clients to for services.

You will pay certain fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

<u>Additional Information</u>: For more detailed information about our fees and costs related to our management of your account, please See Item 5 in our ADV Part 2A.

#### Conversation Starter:

• Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we must act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice that we provide you. As an example, we may recommend a particular custodian to custody your assets, and we may receive support services and/or products from that same custodian, that assist us to better monitor and service your account and thus also benefit FCA Corp.

## Conversation Starter:

• How might your conflicts of interest affect me, and how will you address them?

<u>Additional Information</u>: For more detailed information about our conflicts of interest, please review our ADV Part 2A.

## How do your financial professionals make money?

Our financial professionals are compensated on a salary basis. However, certain of our financial professionals, based upon their individual professional ability, may receive a performance bonus from time-to-time. You should discuss your financial professional's compensation directly with your financial professional.

## Do you or your financial professionals have legal or disciplinary history?

Yes. We encourage you to visit <u>www.Investor.gov/CRS</u> to research our firm and our financial professionals. Furthermore, we encourage you to ask your financial professional: *As a financial professional, do you have any disciplinary history? If so, for what type of conduct?* 

Additional information about our firm is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>. You may contact our Chief Compliance Officer at any time to request a current copy of our ADV Part 2 or our *relationship summary*. Our Chief Compliance Officer may be reached by phone: (713) 781-2856.

## **Conversation Starters**:

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?